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## highlights of the year

Between 1 August 2000 and 31 July 2001

**The Warehouse Group achieved an audited net surplus after tax of**  
**\$60.8 million**

**The Warehouse Group achieved sales of \$1.665 billion**

**The Warehouse New Zealand opened nine new stores**  
**- six in new locations and three replacement stores**

**Warehouse Stationery opened nine new stores**

**The Warehouse Australia opened ten new stores - eight**  
**in new locations and two replacement stores**

**The Warehouse Group generated a positive operating cash flow of**  
**\$61.8 million**

**We assisted local clubs and charities in raising \$2.6 million**  
**for their community needs**

### Financial Statistics

	2001	2000
Sales	\$1.665 billion	\$1.075 billion
EBITDA*	\$170.5 million	\$143.6 million
Net Surplus after tax	\$60.8 million	\$70.5 million
Total Assets	\$632.2million	\$374.4 million
Equity	\$259.2million	\$179.3 million
Earnings per share	20.3 cents	24.3 cents
Ordinary Dividends per share	12.5 cents	12.5 cents

\*Earnings before interest, taxation, depreciation and amortisation (excl unusual).

### Financial Calendar

	HALF YEAR	YEAR
Balance date	31 January 2002	31 July 2002
Results announced	March 2002	September 2002
Reports published/dividends paid	April 2002	November 2002
Quarterly sales announced	November 2001	May 2002
	February 2002	August 2002

## annual meeting

The Annual Meeting of the company will be held at the Great Northern Room, Ellerslie Convention Centre, Ellerslie Racecourse, Ellerslie, Auckland, on 30 November 2001 at 9.30 am.