

SAITO OFFSHORE



The Warehouse Ltd

Information Pack

For

New Zealand & Australian Suppliers

For

Label and Tag Print Supply

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1. Sourcing of Price Tickets/ Labels From Saito Offshore

Saito Offshore (SOS) is the preferred supplier to The Warehouse Ltd for compliance labels and tags for New Zealand and Australian based importers and manufacturers of goods supplied to The Warehouse Ltd.

Saito Offshore has production sites in Auckland New Zealand and Brisbane Australia.

1.1 Initial account setup with Saito Offshore

Initially we need to collect all your details so we are able to set you up as a customer of Saito Offshore. Until your account is processed we will be unable to produce your orders.

Credit Policy

Each new vendor submitting an order must complete a credit application form, sign and date upon completion.

Upon receipt of Credit Application all credit references are verified by telephone, faxed or mailed letters of inquiry. Information is also obtained by contacting financial institutions referenced on credit application.

A credit check from Dun & Brad is run on every credit application for NZ and Australian suppliers. If an account is worthy, a line of credit is established by customer's rating. If the account is not reported or credit rating is low on Dun & Brad the account will be set up on a proforma basis.

Once a credit check is completed, vendor is faxed or mailed an acceptance letter, advising that invoices are mailed weekly and terms are net 30 days. Accounts that are over 60 days are placed on credit hold and the program originator is advised.

Proforma Invoices

Proforma invoice requires receipt of payment from vendor prior to releasing the order into production. Payment is requested immediately to ensure production in a timely manner.

1.2 Ordering labels and tags for The Warehouse Ltd

There are two main methods you can use to place your orders for The Warehouse:

- 1. Website ordering via Checknet** – This is the preferred method of ordering as it reduces the time to get orders into the Saito Offshore system. By completing the credit application form you will receive a username and pin code allowing you access the Checknet website – <https://www.checknet-europe.com/login>.

Web ordering and access provides you with up to date information on the status of your order throughout the production and delivery process. All major freight carriers are linked to the site so that you can track orders yourself.

All order information is confidential and is only available to the password holder and The Warehouse.

For further information on the Web ordering process please contact your local SOS Customer Services rep.

- 2. Electronic Data Interchange (EDI)** – This is an Excel based spreadsheet order form that is completed by you and e-mailed to your required production facility as an e-mail attachment.

To request an EDI order form please e-mail your request to customerservicenz@saito-offshore.co.nz. Please ensure you request a The Warehouse EDI order form.

- 3. Fax or Post SOS order form:** This is the least preferred option, as it requires the keying in of data. However, if neither of the above two options is available to you, manual orders will be accepted. Due to previous data inconsistencies, orders will only be accepted if they are on official Saito Offshore order forms.

To request a SOS The Warehouse Manual order form please contact your local SOS Customer Services rep. Please ensure you request a The Warehouse order form.

- Orders received on any method other than Web or EDI will be classed as manual order.

Please note:

- A manual line entry fee of \$2.00 per SKU entered will apply to manual orders.
- You will also be faxed back a SOS Audit report to check and approve all data has been correctly entered into the SOS system.
- You will have 24 hours to check the data and reply to SOS if there are any data discrepancies. If your order data is correct you do not need to reply, your order will simply be processed after the 24-hour standby period.
- If there are discrepancies with your data and you do not inform SOS within the 24-hour standby period, if the order gets produced a re-run of the corrected data will be at your cost.

1.3 Standard Order Terms for New Zealand and Australian Vendors

- Pricing excludes all freight costs
- Current minimum order charge is NZ\$25.00 per invoice
- SKU order multiple varies depending on item ordered, details given on the following pages
- Pricing is exclusive of GST in both NZ and Australia
- Lead-times vary depending on item ordered, details listed on the following pages
- Local couriers will be used unless customer requests differently

Freight

Saito Offshore uses Courier Post for domestic delivery.

For offshore delivery Saito Offshore uses DHL. However customers can request their preference. Please make this clear on your order.

NZ & Australian Billing and payment

All invoicing from NZ and Australia is done weekly and is billed in the local currency.

Payment can be made either by direct credit, cheque or credit card (We accept MasterCard and Visa).

Orders will be dispatched from the following Saito Offshore facilities

New Zealand: Auckland
Australasia: Brisbane

All prices exclude any import duties on any product shipped/exported to another country.



The Warehouse Ltd

Product Identification Guide



Product Description: The Warehouse Label Type 1

Actual size: 20x15mm

Product ID Codes:

For Removable Adhesive:

NZ = TWH-LAB1REMNZ (Order in multiples of 50)

HK = TWH-LAB1REMHK (Order in multiples of 50)

NZ = TWH-LAB1R1ANZ (Order in multiples of 50)
(Supplied 1 across on rolls for use in applicator gun)

For Permanent Adhesive:

NZ = TWH-LAB1PERMNZ (Order in multiples of 50)

HK = TWH-LAB1PERMHK (Order in multiples of 50)

Price per 1000:

TWH-LAB1REMNZ = NZ\$ 4.74

TWH-LAB1R1ANZ = NZ\$ 7.95

TWH-LAB1PERMNZ = NZ\$ 4.74

Required fields:

Supplier code: max 13 characters

Price: max 6 digits (excludes \$ and .)

- Pricing excludes freight, packaging and any taxes.



Product Description: The Warehouse Label Type 2

Actual size: 40x25mm

Product ID Codes:

For Removable Adhesive:

NZ = TWH-LAB2REMNZ (Order in multiples of 50)

HK = TWH-LAB2REMHK (Order in multiples of 50)

NZ = TWH-LAB2DTRNZ (Order in multiples of 50)
(Supplied 1 across on rolls for use in applicator gun)

For Permanent Adhesive:

NZ = TWH-LAB2PERMNZ (Order in multiples of 50)

HK = TWH-LAB2PERMHK (Order in multiples of 50)

NZ = TWH-LAB2DTPNZ (Order in multiples of 50)
(Supplied 1 across on rolls for use in applicator gun)

Price per 1000:

TWH-LAB2REMNZ = NZ\$ 6.29

TWH-LAB2DTRNZ = NZ\$ 10.50

TWH-LAB2PERMNZ = NZ\$ 6.30

TWH-LAB2DTPNZ = NZ\$ 10.50

Required fields:

Item description: max 16 characters (incl. spaces)

Supplier code: max 13 characters

Price: max 6 digits (excludes \$ and .)

- Pricing excludes freight, packaging and any taxes.



Product Description: The Warehouse Label Type 3

Actual size: 40x25mm

Product ID Codes: **For Removable Adhesive:**
NZ = TWH-LAB3REMNZ (Order in multiples of 50)
HK = TWH-LAB3REMHK (Order in multiples of 50)

NZ = TWH-LAB3DTRNZ (Order in multiples of 50)
(Supplied 1 across on rolls for use in applicator gun)

For Permanent Adhesive:
NZ = TWH-LAB3PERMNZ (Order in multiples of 50)
HK = TWH-LAB3PERMHK (Order in multiples of 50)

NZ = TWH-LAB3DTPNZ (Order in multiples of 50)
(Supplied 1 across on rolls for use in applicator gun)

Price per 1000:
TWH-LAB3REMNZ = NZ\$ 6.29
TWH-LAB3DTRNZ = NZ\$ 10.50
TWH-LAB3PERMNZ = NZ\$ 6.29
TWH-LAB3DTPNZ = NZ\$ 11.20

Required fields:
Item description: max 16 characters (incl. spaces)
Barcode: 13 digits
Supplier code: max 13 characters
Price: max 6 digits (excludes \$ and .)

- Pricing excludes freight, packaging and any taxes.



Product Description: The Warehouse Label Type 4

Actual size: 40x40mm

Product ID Codes:

For Removable Adhesive:	
NZ = TWH-LAB4REMNZ	(Order in multiples of 50)
HK = TWH-LAB4REMHK	(Order in multiples of 50)

For Permanent Adhesive:	
NZ = TWH-LAB4PERMNZ	(Order in multiples of 50)
HK = TWH-LAB4PERMHK	(Order in multiples of 50)

Price per 1000:

TWH-LAB4REMNZ = NZ\$ 10.49
TWH-LAB4PERMNZ = NZ\$ 10.86

Required fields:

Item description:	max 16 characters (incl. spaces)
Size:	max 9 characters (incl. spaces)
Colour:	max 14 characters (incl. spaces)
Barcode:	13 digits
Supplier code:	max 13 characters
Price:	max 6 digits (excludes \$ and .)

- Pricing excludes freight, packaging and any taxes.



<u>Product Description:</u>	The Warehouse Swing Tag Type 7	
<u>Actual size:</u>	32x60mm	
<u>Product ID Codes:</u>	NZ = TWH-TAG7NZ	(Order in multiples of 50)
	HK = TWH-TAG7HK	(Order in multiples of 50)
<u>Price per 1000:</u>	TWH-TAG7NZ = NZ\$ 12.19	
<u>Required fields:</u>	Item description:	max 16 characters (incl. spaces)
	Size:	max 9 characters (incl. spaces)
	Colour:	max 14 characters (incl. spaces)
	Supplier code:	max 13 characters
	Barcode:	13 digits
	Price:	max 6 digits (excludes \$ and .)

- Pricing excludes freight, packaging and any taxes.



<u>Product Description:</u>	The Warehouse Clip Strip Label	
<u>Actual size:</u>	25mm Diameter	
<u>Product ID Codes:</u>	NZ = TWH-25CLIPNZ	(Order in multiples of 50)
	HK = TWH-25CLIPHK	(Order in multiples of 50)
<u>Price per 1000:</u>	TWH-25CLIPNZ = NZ\$ 12.09	
<u>Required fields:</u>	Price:	max 6 digits (excludes \$ and .)

- Pricing excludes freight, packaging and any taxes.



<u>Product Description:</u>	The Warehouse EAS Label
<u>Actual size:</u>	40x40mm
<u>Product ID Codes:</u>	NZ = TWH-40X40EASLNZ (Order in multiples of 50) (Supplied 1 across on rolls for use in applicator gun)
<u>Price per 1000:</u>	NZ\$ 170.00
<u>Required fields:</u>	Item description: max 16 characters (incl. spaces) Size: max 9 characters (incl. spaces) Colour: max 14 characters (incl. spaces) Barcode: 13 digits Supplier code: max 13 characters Price: max 6 digits (excludes \$ and .)

- Pricing excludes freight, packaging and any taxes.



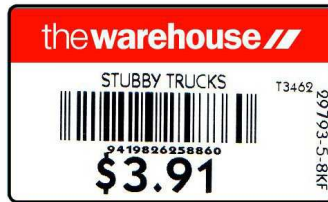
<u>Product Description:</u>	The Warehouse Apparel Purple Label
<u>Actual size:</u>	40x40mm
<u>Product ID Codes:</u>	NZ = TWH-LAB4PURP-NZ (Order in multiples of 50) HK = TWH-LAB4PURP-HK (Order in multiples of 50)
<u>Price per 1000:</u>	TWH-LAB4PBLU-NZ = NZ\$ 10.86
<u>Required fields:</u>	Item description: max 16 characters (incl. spaces) Size: max 9 characters (incl. spaces) Colour: max 14 characters (incl. spaces) Barcode: 13 digits Supplier code: max 13 characters Price: max 6 digits (excludes \$ and .)

- Pricing excludes freight, packaging and any taxes.



<u>Product Description:</u>	The Warehouse Apparel Blue Label	
<u>Actual size:</u>	40x40mm	
<u>Product ID Codes:</u>	NZ = TWH-LAB4PBLU-NZ	(Order in multiples of 50)
	HK = TWH-LAB4PBLU-HK	(Order in multiples of 50)
<u>Price per 1000:</u>	TWH-LAB4PBLU-NZ = NZ\$ 10.86	
<u>Required fields:</u>	Item description:	max 16 characters (incl. spaces)
	Size:	max 9 characters (incl. spaces)
	Colour:	max 14 characters (incl. spaces)
	Barcode:	13 digits
	Supplier code:	max 13 characters
	Price:	max 6 digits (excludes \$ and .)

- Pricing excludes freight, packaging and any taxes.



<u>Product Description:</u>	The Warehouse Synthetic Label
<u>Actual size:</u>	40x25mm
<u>Product ID Codes:</u>	NZ = TWH-40X25SYNNZ (Order in multiples of 50)
<u>Price per 1000:</u>	NZ\$ 45.63
<u>Required fields:</u>	Item description: max 16 characters (incl. spaces) Barcode: 13 digits Supplier code: max 13 characters Price: max 6 digits (excludes \$ and .)

- Pricing excludes freight, packaging and any taxes.



SAITO OFFSHORE NEW ZEALAND

Point of Contact for NZ and Australian Customers

7 Tawari Street
Mt. Eden
Auckland

Phone: +649 623 7831

Fax: +649 623 7810

Email: customerservicenz@saito-offshore.co.nz

Contact: Customer Services

SAITO OFFSHORE



The Warehouse New Zealand

User Forms

OFFICE USE ONLY

NZRA

BSNZ
AUTHORISED

SAITO OFFSHORE SOURCING PTY LTD
APPLICATION FOR CREDIT

PHONE: (09) 623-7824

FAX: (09) 623-7810

(Please ensure all sections are fully completed)

Company Name: _____ Ltd Y/N

Business Address: _____

Postal Address: _____

Buyers Name: _____ Email: _____

Telephone No: _____ Fax No: _____

Date Established: _____ Nature of Business: _____

Names and addresses of Directors/Proprietors _____

BANK: _____ BRANCH: _____

TRADING REFERENCES

(Please supply names and telephone numbers of three trading references.)

1. NAME: _____ PHONE: _____

2. NAME: _____ PHONE: _____

3. NAME: _____ PHONE: _____

Requested Credit Limit: \$ _____

Method of Payment: Cash/Credit Card/Cheque/ Direct Credit (please circle)

Conditions of Sale

1. Definitions

"Saito Offshore" means Saito Offshore Sourcing PTY Limited. "The Customer" means the person, company or other business to whom the products are supplied. "The Order" means a written or verbal order for supply made by the customer to Saito Offshore. "The Purchase Price" means the total price required by Saito Offshore for the supply of products made pursuant to the order.

"SOS" refers to Saito Offshore Sourcing PTY Limited, of Mt. Eden, Auckland, New Zealand. "Customer" refers to the party placing orders with Saito Offshore Sourcing PTY Limited or receiving orders placed by an authorised agent on their behalf.

2. Agreement

- (a) These conditions of sale shall apply to and determine the supply by SOS to the Customer of all goods as described in the Schedule ("Goods"). Should there be any conflict between these conditions and the terms of any Order submitted by the Customer or any price list, invoice or delivery docket issued by SOS, these conditions shall prevail unless otherwise agreed in writing by SOS.
- (b) These conditions may only be varied in writing signed by a duly authorised signatory of SOS and no other employee, agent or representative of SOS shall have any authority to amend, modify or add to these conditions.
- (c) SOS reserves the right at any time or from time to time, to amend, vary or add to these conditions with effect from the date of notification to the Customer.

3. Range of Application

Unless otherwise agreed to in writing the following provisions govern the sale and purchase of goods supplied by SOS.

4. Order Placement

- (a) Orders may be placed with SOS via, fax, mail, Electronic Data Interchange, or the Internet.
- (b) The Customer agrees to be bound by the terms of this agreement for all orders placed by the customer or the customer's agent on the customer's behalf.
- (c) SOS reserves the right to withhold acceptance, processing or shipment of a customer's order if the said customer is, in the opinion of SOS, in breach of terms of this agreement.
- (d) All SOS quotes, estimates and prices are subject to change without notice.
- (e) All specifications, including measures, weights, figures and drawings are binding only if confirmed by SOS in writing before production.

5. Production Quantities

Each order line item may be subject to a minimum or multiple quantity requirements as specified in the price quote agreement. Customer agrees to pay for all tickets produced in accordance with the terms of the price quote agreement, including an overage resulting from the application of the minimum order requirements.

6. Data Accuracy

SOS will produce all orders with the stated quantities (adjusted to meet minimum/multiple requirements out lined in #5 above) and ticket data as specified in the order document. SOS will produce orders with data as provided by the customer, without pursuing or questioning its content. SOS guarantees the readability, scanability, and accuracy of printed product, as well as adherence to reasonable production specifications and timely delivery of product (subject to limitations in sections 7 and 19).

7. Completion of Order/Delivery

- (a) SOS will make every effort to meet quoted production schedules. However, SOS cannot be responsible for reasonable production delays due to strikes, holidays, mechanical failures, acts of nature, carrier delays, and other events beyond our control and will therefore have no liability if unable to meet to meet these schedules. The customer should allow sufficient production time to allow for such circumstances. Production time does not begin until all data necessary to complete the order is provided to SOS.
- (b) Partial deliveries or delivery in instalments are at SOS's discretion.
- (c) Where delivery is requested urgently by the Customer all charges for delivery will be charged to the Customer.

8. Quantity Variation/Extent of Supply

- (a) For **all variation information product programs**, SOS will produce and ship the full quantity of product ordered. It is the customer's responsibility to order sufficient quantity to allow for inevitable loss or damage during the attachment process. SOS will not accept responsibility for claimed shortages unless the ordered quantity includes a minimum 5% overcharge to allow for such loss or damage, and unless the claim is made within 3 business days of receipt of the product from the consignee. SOS reserves the right to produce and ship the short amount at its expense. The original invoice for the full amount remains payable to SOS.
- (b) For **all other product programs**, a 10% variance between the quantity of goods versus the quantity of the goods shipped shall constitute good delivery and shall be invoiced and paid for on a pro rated basis.

9. Cancellation/Changes

The customer is responsible for all production costs incurred, up to and including the full purchase price of the product, for all orders properly placed which are subsequently cancelled. It is understood that changes to details on an order may require the cancellation and re-entry of the order in question, with any costs incurred on the original order billable to the customer. All cancellations must be made in writing. SOS will not be liable for failure to execute changes of which we have not received written notice.

10. Revocation of Contract

The Customer is liable for all costs of cancellation of any Order or part thereof.

11. Freight

Orders are FOB city of origin, with freight prepaid and added to invoice. International shipments are made using the services of major commercial air couriers (Fed Ex, DHL etc) on a best price/service basis. All associated import duties and taxes are the sole responsibility of the consignee. We will utilise other shipment methods as specified by the customer, however SOS's responsibility for deliveries made by methods other than commercial air courier ends with the delivery of the product in good condition to the specified carrier.

12. Payment

- (a) The stipulated prices do not include GST, unless otherwise stated.
- (b) When an account application has been received and accepted by SOS all invoices are payable strictly net 30 days unless otherwise agreed in writing otherwise SOS are entitled to cash on delivery (COD).

- (c) Payment is to be made for the full invoiced amount in the specified currency, with all associated bank charges to be paid by the customer.
- (d) The Customer agrees SOS shall be entitled to charge interest on all overdue accounts at the rate of 2% per month for the period commencing from the date the payment fell due to the date of actual payment. Such penalty charge shall be without prejudice to all other rights and remedies SOS may have against the Customer.
- (e) Where the Customer fails to make payment and SOS is forced to take legal action, SOS reserves the right to pass on all legal costs to the Customer.
- (f) SOS may at its discretion apply any payments it receives from the Customer in and towards the satisfaction of any indebtedness of the Customer and it shall not be bound by any conditions or qualifications that the Customer may make in relation to payments made under this or any other contract with SOS.

13. Risk and Title

- (a) All risk of any loss or damage or deterioration in respect of the Goods shall pass to the Customer upon delivery to the Customer, however ownership remains with SOS until the Purchase Price has been paid in full.
- (b) The Customer grants a security interest over all present and after acquired Goods supplied by SOS their proceeds as security for payment of the Purchase Price of those Goods.
- (c) The Customer agrees that until payment has been made the Goods are held by it as bailee to be sold as agent for SOS, and that it will if requested to do so store the Goods in a manner that makes it clear that they are the property of SOS.

14. Repossession

SOS may take possession of the Goods where any event of default as defined in Clause 24 occurs or the Goods are at risk (as defined in Section 109 of the PPSA) and for that purpose it shall have the irrevocable right or licence by its agents, servants and employees to enter the premises of the Purchaser or any other premises where the Goods are situated without being liable in any way to the Purchaser, and the Purchaser shall indemnify SOS upon demand for all claims by any third party for any losses resulting from SOS effecting repossession.

15. Exemption of Liability

- (a) SOS liability with respect to the Goods shall be limited to the warranty provisions of these Terms and Conditions.
- (b) SOS shall have no liability for any loss, damage or injury arising directly or indirectly from any defect or non-compliance in the Goods or any other breach of SOS obligations herein other than as aforesaid.
- (c) SOS will not be liable for any consequential, indirect or special damages or loss of any kind whatsoever to the Customer nor loss to the Customer's servants, agents, purchasers for any loss, damage or injury arising from any defect or non-compliance of the Goods.
- (d) The Customer indemnifies SOS against all and any claims by customers' servants, agents, purchasers or other persons with respect to any loss, damage or injury arising from any defect or non-compliance of the Goods.
- (i) In placing an order with SOS the Customer (where a Company, every Director and Shareholder of that Company and where a Partnership, every partner) irrevocably authorises any person or company to provide SOS with such information as it may require to establish the Customer's credit worthiness.
- (ii) The Customer acknowledges all information collected by SOS concerning the Customer is collected for the purposes set out above and may be accessed and corrected by the Customer pursuant to the New Zealand Privacy Act 1993.
- (iii) All information provided to SOS by the Customer and other information received about the Customer will be held by SOS at its Head Office in Auckland, New Zealand.

16. Defects/Warranty

- (a) SOS shall remedy or replace any significant defect or deficiency in quantity of the Goods. SOS shall be the sole judge as to what constitutes a significant defect or significant deficiency in quantity.
- (b) Where the Customer has inspected the Goods prior to delivery no notice of defect in the Goods as per sub-Clause (c) below shall be valid or accepted by SOS.
- (c) Claims for defective merchandise must be made within 30 days of receipt by the consignee. Defective merchandise must be returned upon request by SOS to receive credit. SOS reserves the right to replace any defective product at its own expense. The original invoice order remains open and payable. SOS is not responsible for damage occurring during the transport of product released in good condition.
- (d) In case of significant defect or deficiency in quantity, SOS retains the right to replace deliveries or remedy defects and shall have no liability whatsoever for any loss, including consequential loss, costs, damages or claims incurred by the Customer as a result, provided that SOS shall remedy the defect or deficiency with due expedience if accepted by SOS to be a significant defect or deficiency.
- (e) No warranty whatsoever shall apply to any goods sold or used by the Customer.
- (f) Tolerances of technological origin such as size, colour, adhesive, quality, weight of material and details of finish and execution shall not be deemed a significant defect.
- (g) No warranty is given regardless of the products offered by SOS for the purpose intended by the Customer. The onus of verifying suitability for the use intended lies with the Customer.

17. Limit of Liability

SOS's total liability for damages related to the performance of, or failure to execute an order shall be limited to the amount of contract price, and in no event shall SOS be liable for any special, indirect, consequential, or punitive damages.

18. Proofs

- (a) Proofs can be photomechanically or digitally produced. The Customer agrees the relevant production costs will be charged for any further proofs necessary as the result of the Customer's request for alterations. If the Customer requests alterations after giving permission to print, the Customer will pay all costs arising from the alteration in addition to the price agreed. The final proof copy approved by the Customer shall be deemed as acceptance by the Customer to proceed with production. The responsibility is on the Customer to verify whether the copy/proof is suited to the purpose. SOS shall not be held liable for any errors not corrected on the copy/proof by the Customer.
- (b) Experimental and/or Creative Work: Experimental work, preliminary sketches, dummies and other creative work, intermediate materials and any resultant goods must be paid for by the customer unless the cost is separately identified and provided for as part of the quoted price and the customer shall not use any proposal or idea from the supplier for content, medium, layout or presentation until such work has been paid for.

19. Inventory

The customer is responsible for any and all inventories customer printed per the customer's instruction. This includes inventory printed to the customer's specification to be held for future releases.

20. Origination, Layout and Tooling

- (a) SOS retains the right to all its own sketches, layouts, final drawings, originals, films, printing, punching and stamping, tooling etc used in any procedure and for any purpose. Drafts and layouts of SOS may not be duplicated, copied, imitated or made available to third parties. The

Customer is responsible for ensuring that they are legally entitled to duplicate the printed matter ordered and fully indemnifies SOS in all respects should the Customer be in breach of this covenant.

- (b) Printing origination and documents furnished by the Customer will only be kept in safe custody by SOS if agreed in writing. In all cases the period of safekeeping will expire after six months unless the Customer has placed a follow-up order before the deadline.

21. Electronic Images and/or Files

It is the customer's responsibility to retain a copy of any electronic image or file supplied by the customer to SOS. SOS is not responsible for accidental damage to any electronic material supplied and such material is held at the customer's risk. SOS may charge for any additional translating, editing or programming needed to utilise customer supplied files or images and such charges shall be in addition to the quoted price. SOS's own electronic records shall remain the property of SOS.

22. Data Processing

SOS is entitled to store in data files and, if necessary, process by its EDP computers any data concerning the Customer obtained relative to, or in connection with, the business relationship, irrespective of whether this data is obtained from the Customer or from third parties.

23. Labour

- (a) The term "Labour" will include careful processing by SOS of all material furnished or made available by the Customer. SOS is not obligated to examine this material as regards to suitability.
- (b) If parts of this material are subsequently found to be unsuitable all processing costs incurred shall be reimbursed to SOS by the Customer.

24. Default

- (a) SOS shall be entitled to suspend or cancel all or any part of the Conditions of Sale and/or any other contract or contracts with the Customer, in addition to its other remedies, upon the happening of any of the following events of default:
- (i) if any amount payable by the Customer to SOS is overdue;
 - (ii) if the Customer is in breach of any term of the Conditions of Sale;
 - (iii) if the Customer becomes insolvent;
 - (iv) if a receiver is appointed in respect of the assets of the Customer;
 - (v) if the Customer ceases or threatens to cease business;
 - (vi) if application is made for the liquidation of the Customer.
- (b) If this agreement is cancelled all sums owing by the Customer shall become immediately due and payable.

25. Personal Property Securities Act 1999

I/We, the above named Customer, hereby acknowledge/s in agreeing to these conditions of sale that:

- (a) The terms contained in this application and conditions of sale constitute a security agreement for the purpose of Section 36 of the Personal Property Securities Act 1999.
- (b) Pursuant to this security agreement the Customer will grant a security interest in all its present and after-acquired goods supplied by SOS and the proceeds of sale pursuant to the Personal Property Securities Act 1999.
- (c) SOS may register a financing statement in respect of any such security interest on the Personal Property Securities Register and if so required by SOS the Customer will pay all SOS's expenses and legal costs (on a solicitor/client basis) in or in connection with the registration of a financing statement or financing change statement relating to the security interest created by this agreement or obtaining an order under section 167 of the PPSA.
- (d) No goods will be supplied by SOS until this agreement has been signed by the Customer in accordance with the requirements of Section 36 Personal Property Securities Act 1999 and in a manner satisfactory to SOS and SOS is satisfied as to the creditworthiness of the Customer.
- (e) The Customer agrees that sections 114(1) (a), 133 and 134 of the PPSA shall not apply to this agreement or the security under this agreement.
- (f) The Customer waives their right to receive a copy of the verification statement confirming registration of a financing statement relating to the security interest created by this agreement.
- (g) The Customer agrees that none of their rights as debtor under sections 116, 119, 120(2), 121, 125, 126, 127, 129, 131, and 132 shall apply to this agreement.
- (h) The Customer agrees where SOS has rights in addition to those in Part 9 of the PPSA, those rights will continue to apply.
- (i) The Customer will not change its name without first notifying SOS of its new name not less than seven days before the change takes effect.

26. Schedule of Goods

Goods that could be supplied include tags, labels, thermal transfer ribbons, thermal transfer printers, data capture equipment, software, bureau overprinting service and any other goods that may be described in any invoice rendered by SOS to the Customer.

27. Returns

- (a) Any goods/orders returned to SOS by the Customer shall be accepted at SOS's absolute discretion.
- (b) A \$ 30.00 (+ GST) administration fee may apply to any orders accepted for return by SOS.

28. Modifications

SOS retains the right to modify the terms of this agreement upon written notice to the customer. The provisions of this agreement shall be governed and construed in accordance with the laws of Australia or New Zealand as appropriate.

29. Electronic Communications

We agree and consent that SOS may contact us from time to time by electronic communication.

I/We, certify that the above information is true and correct and I/we are authorised to make this application for credit. In accordance with the Privacy Act 1993, I/we authorise any person or company to give information that may be required in response to credit enquiries. I/we have read and understand the standard conditions of sale of SOS and in particular acknowledge Clause 19 relating to registration of security and the Personal Property Securities Register.

IF A COMPANY:

Signed _____ Name _____ Date _____
(Director) (Please print)

Signed _____ Name _____ Date _____
(Director) (Please print)

Signed _____ Name _____ Date _____
(Director) (Please print)

IF A SOLE TRADER:

Signed _____ Name _____ Date _____
(Sole Trader) (Please print)

IF A PARTNERSHIP:

Signed _____ Name _____ Date _____
(Partner) (Please print)

Signed _____ Name _____ Date _____
(Partner) (Please print)

Signed _____ Name _____ Date _____
(Partner) (Please print)

Signed _____ Name _____ Date _____
(Partner) (Please print)

IF A TRUST:

Signed _____ Name _____ Date _____
(Trustee) (Please print)

Signed _____ Name _____ Date _____
(Trustee) (Please print)

Signed _____ Name _____ Date _____
(Trustee) (Please print)

Signed _____ Name _____ Date _____
(Trustee) (Please print)

You will be advised of any credit limit granted and Saito Offshore Sourcing PTY Limited reserves the right to adjust this limit from time to time. Failure to adhere to the terms of sale may lead to termination of your credit limit.

Completing Warehouse NZ email Order Forms

- Email to:** This area shows the e-mail address of your SOS customer service team.
- Order date:** Enter today's date
- Order number:** Enter the Warehouse merchandise purchase order number. This will help with the tracking of your order once it goes into production. This number will also appear on your invoice for that particular order.
- Customer Reference:** This should be your purchase order number.
- Bill to:** Enter in this area the name and postal address of the company the order is to be invoiced to. Include a contact name, phone and fax number.
- Ship to:** Enter in this area the name and physical address of the company the order is to be delivered to. Include a contact name, phone and fax number if this is different from the contact person listed in the Bill to area.
- Label Code:** Enter the label code (label/tag) you require. You will be able to determine the type of tag or label you require from the Product Identification booklet ie TWH-LAB1REM-NZ
- Product description:** If the type of label or tag you have requested requires an item description, you must list the description to be printed in this column. It can be no more than the designated character length in the Product Identification booklet, this includes spaces in between words, dots, dashes etc.
- Size:** If the type of label or tag you have requested requires a size field, you must write in this column how you would like the size to be printed, i.e S, SMALL, MED, MEDIUM, 12. It can be no more than the designated character length in the Product Identification booklet, this includes spaces in between words, dots, dashes etc.
- Colour:** If the type of label or tag you have requested requires a colour field, you must write the colour in this column. It can be no more than the designated character length in the Product Identification booklet, this includes spaces in between words, dots, dashes etc.
- Supplier code:** This is your personal code which is also printed onto the labels and tags. It can be no more than the designated character length in the Product Identification booklet, this includes spaces in between words, dots, dashes etc.
- Barcode:** Enter in here the barcode number that is to be printed, if a barcode is required for the label type you have selected. Accepted barcodes include EAN8, EAN13 and UPC
- Price:** If a price is to be printed enter the amount in here. There is a maximum of 6 digits for most label types but for some labels and tags there is a maximum of only five digits.
- Qty:** Enter in here the amount of labels or tags you require for each line. You must order in multiples of 50.

Further information:

All order forms **MUST** have an order number along with complete contact details.

You must complete a separate line for each variation of label or tag if one or more fields differ.

Where you have ordered a quantity that is not a multiple of 50, our production will automatically round each line up to the nearest multiple of 50.

Where a certain field on the order form is not required on the type of label you have requested, leave this area blank. If you fill in additional information we will assume this is for your own reference. **Only information required on the label code you select will be printed.**

Refer to your Product Identification Codes manual for required fields and maximum field lengths for all label and tag types.

Note: The production site will print exactly the information you have written in the fields.

